



CAPABILITIES STATEMENT

INTRODUCTION

Hatfield Cleaning Services LLC, is a Service-Disabled Veteran-Owned Business that has served clients in the St. Louis Metropolitan area since 2003. We are proud to offer superior quality for clients in the commercial and construction fields. For more than 15 years, Hatfield cleaning service has proven itself in the industry with top performance and personal service in the office buildings, professional businesses, construction sites and financial institutions.



George Hatfield Jr., is an experienced, self-motivated professional with over 25 years of experience in sales and customer service and is a member of the International Facility Management

Association. As a project manager Mr. Hatfield has exceeded expectation as a decisive leader, a people manager, contract negotiator, and developer of new business. Mr. Hatfield celebrates a strong testimonial and because of his reputation has garnered new business by word-of-mouth. He successfully manages over 30 employees for 59 locations throughout the St. Louis Metropolitan area. His day-to-day management includes training, inspections, daily scheduling and planning. As an Operations Manager he keeps a close eye on budgetary and customer service concerns.



DIFFERENTIATORS

Hatfield Janitorial Services are unique due to our depth of understanding of the customer's individual needs by defining the company's best practices. Superior on-site management, and the respect we show our customers and employees create an environment in which we consistently exceed the janitorial service needs and goals of our clients. A 95% customer retention rate attests to the satisfaction of our customers and the quality of facilities maintenance services we deliver each day.

CORE COMPETENCIES

- | | | |
|----------------------------|---|--------------|
| 1. Reliability | 4. Financially Stable | 6. Reputable |
| 2. Customer Service Driven | 5. Excellent Past & Present Performance | |
| 3. Loyalty | | |

BUSINESS SOLUTIONS

- | | | |
|---------------------------------|--------------------------------------|----------------------|
| 1. Complete Janitorial Services | 3. Pre- & Post Construction Cleaning | 5. Window Washing |
| 2. Carpet Cleaning | 4. Floor Care | 6. Emergency Cleanup |

CLIENTS | PAST PERFORMANCE – PARTIAL LIST

City of Wentzville Janitorial Services	Audi Creve Coeur Floor Care	OHM Concession Group Pre- & Post Construction cleanup
Wells Fargo Carpet Cleaning	Amcor Rigid Plastics Janitorial Services	

AREA OF SERVICE

We serve clients across the Midwest including Missouri, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, South Dakota, Ohio, Wisconsin, Tennessee and many more

CONTACT

Hatfield Cleaning Services, LLC
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COMPANY INFORMATION

Duns: 809088086
Cage Code: 85LX5
BUSINESS CLASSIFICATION
Type: Small Business
Socioeconomic: Service-Disabled Veteran Owned Business, Black American Owned, Minority owned Business, Veteran Owned Business

NAICS CODES

561720 Janitorial and custodial services
561740 Carpet and Upholstery cleaning services
561790 Building exterior cleaning services
238990 Cleaning building interiors during and immediately after construction





State of Missouri

Office of Administration Office of Equal Opportunity

*Sarah H. Steelman
Commissioner*

*Carmela Thornton
Director*

*This is to certify **Hatfield Cleaning Services, LLC** qualifies as a **Minority-Owned Business Enterprise** that has met the eligibility criteria established by the State of Missouri, Office of Administration.*

Carmela Thornton, Director, Office of Equal Opportunity

Certification Number: 13713 Date of Issue: 6/27/2019 Date of Expiration: 6/27/2022

*Current certification status of the above mentioned firm can be verified on the Office of Equal Opportunity Directory's website at
<https://apps1.mo.gov/MWBCertifiedFirms/>*

Missouri Regional Certification Committee



- * Metro
- * City of St. Louis
- * City of Kansas City * Kansas City Area Transportation Authority
- * Missouri Department of Transportation
- * East-West Gateway Council of Governments
- * Mid-America Regional Council

In accordance with the requirements for certification as an Airport Concession Disadvantaged Business Enterprise (ACDBE) as defined by the U.S. Department of Transportation's 49 CFR Part 26, and 49 CFR Part 23, as amended, the Missouri Regional Disadvantaged Business Enterprise Unified Certification Program presents this ACDBE Certificate to:

Hatfield Cleaning Services, LLC

City of St. Louis
(Certifying Agency)

Date Issued: July 30, 2019

This firm shall remain certified unless it voluntarily withdraws from the ACDBE Program or is formally decertified by the certifying agency and/or the Missouri Regional Certification Committee.

NAICS 561720: JANITORIAL SERVICES
NAICS 561740: CARPET AND UPHOLSTERY CLEANING SERVICES